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## America's Largest Citrus Grower Debuts Wonderful™ Halos™ Mandarins

Paramount Citrus™ plans largest marketing campaign in history of U.S. citrus industry to promote "pure goodness™" of sweet, seedless mandarins

DELANO, Calif.—Paramount Citrus, America's largest citrus grower, today announced the launch of a new premium California mandarin brand, Wonderful Halos, and revealed plans to spend a record \$100 million over the next five years as part of an integrated, national campaign to market the "pure goodness" and uniquely delicious taste of the sweet, seedless, easy peel fruit.

Halos will join the portfolio of Wonderful Brands®, the fastest-growing brand in America's produce aisles, and will be available in November when California mandarin season begins. Wonderful Brands products—including Wonderful® Pistachios, Wonderful® Almonds, Wonderful® Almond Accents® and POM Wonderful®—are currently sold in every major food, drug, mass and club store across the United States and Canada.

"Over the past few years, moms have really fallen in love with this fruit," said David Krause, president, Paramount Citrus. "For children, it's a healthy alternative to fatty foods like chips and cookies. Kids love the taste, and the small size and the easy 'peel-ability' make this different from other fruits. Halos are fun to peel and sweet to eat. This is a perfect snack for parents and their little angels."

Halos will be available in the produce aisles of grocery, mass and club stores. They will be sold in 3- and 5-pound bags and 5-pound boxes. The light blue box resembles the sky with the mandarin mascot innocently gazing up at its halo.

Paramount Citrus will tell the Halos story through a multiyear marketing and advertising campaign to promote mandarins to health-conscious consumers. The launch will include television, print, online, trade and outdoor advertising, free standing inserts, point-of-sale displays, retailer promotions, consumer events and public relations activities.

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Last month, Paramount Citrus announced it would end its joint venture with grower Sun Pacific. The companies previously sold mandarins under the Cuties® brand. Going forward, Paramount Citrus will sell Halos through a partnership with Fresno-based Fowler Packing. Together, the two companies will oversee all facets of the production, sales and marketing for 65 percent of the country's California mandarin crop. To guarantee consumers superior taste, quality and consistency, Halos "pure goodness" starts with high-standard growing practices that manage production from tree to table.

For retailers, Halos will combine Paramount Citrus's industry leadership with Wonderful Brands' strong sales force. Wonderful Brands' 200,000 produce displays are serviced by the largest internal sales and merchandising staff of any American produce company. Wonderful Brands currently employs more than 200 sales professionals who visit U.S. and Canadian grocers on a monthly basis to ensure consistency of supply and merchandising. Each member of the Wonderful Brands sales staff is equipped with an iPad to monitor accounts and provide superior customer service.

With 14,000 acres of mandarin orchards located primarily in California's San Joaquin Valley, Paramount Citrus is the industry's largest grower of mandarins. The company's large acreage allows its employees to pick fruit at the peak of maturity without sacrificing supply. The majority of the Halos harvest will be processed in the world's largest citrus packinghouse in Delano, Calif., which is partially powered by one of the largest commercially owned rooftop solar plants in the country. To ensure freshness, Paramount Citrus's packinghouses are integrated with the company's shipping facilities, which comprise the largest shipping platform for citrus products in North America.

Both Paramount Citrus and Wonderful Brands are part of the Roll Global family of companies.

"It was the Roll Global marketing team that transformed mandarins from a seasonal commodity into one of America's most popular produce brands," Krause said. "Our plan for Halos is no less ambitious. We will continue to be the market leader as we commit significant resources to turn Halos into a household name."

Additional details on the Halos launch will be announced this fall in advance of mandarin season at HalosKids.com and at Facebook.com/HalosKids.

## **About Paramount Citrus**

Paramount Citrus is America's largest integrated grower, packer and shipper of fresh citrus—mandarins, navel oranges, Valencia oranges, lemons, limes, Texas red grapefruit and other citrus varieties. More than 26 million fresh cartons of citrus are processed at our facilities in California's San Joaquin Valley, Texas's Rio Grande Valley and Mexico and then shipped around the world. Paramount Citrus is the country's largest grower of sweet, seedless, easy peel California mandarins, Wonderful Halos, which are processed in the world's largest citrus packinghouse at our company's headquarters in Delano, Calif. Paramount Citrus is part of the Roll Global LLC family of companies that includes the world's largest grower of pistachios and almonds as well as consumer packaged goods such as POM Wonderful and FIJI Water.

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## **About Roll Global**

Roll Global LLC is a \$3 billion international company focused on healthy brands for healthy lifestyles. Our products include fresh fruit and tree nuts; floral delivery; and premium beverages such as artesian water, California wines and pure pomegranate juices and teas. Over the last decade, we've transformed the healthy pomegranate and POM Wonderful into a worldwide phenomenon, FIJI Water into the country's No. 1 imported bottled water and Wonderful Pistachios into one of America's top-selling snack nuts. Our diverse holdings make us the world's largest grower of tree crops, America's largest citrus grower, and the world's largest flower delivery service. As a privately held company, we don't respond to restless shareholders or the whims of the stock market. Our decisions are driven by the long-term health of our businesses, our customers, our employees and our planet. To learn more about the Roll brands, visit www.roll.com.